Guideline for the Qualification of Material Offers

Requirements profile for producers, owners, inventory holders and direct supply sources of strategic and industrial materials

Silent Energy AG | September 2026

Silent Energy AG structures qualified material positions for industrial and institutional demand within an international market and transaction architecture. The objective is not to pass on as many offers as possible without verification. We intend to work only with positions for which the material, specification, origin, title or authority to dispose of the material, actual availability and supply capability can be substantiated.

This guideline is intended for initial qualification. It is not a purchase commitment, listing commitment, mandate or obligation to enter into a transaction.

1. Material positions that may be considered

We are particularly interested in positions where the offering party can clearly demonstrate its role and the factual basis on which it can make the material available:

- **Own production:** the material is manufactured by the offering party itself.
- **Own inventory / own title:** the material is held in the offering party's inventory or is under its demonstrable ownership or legal control.
- **Contractually secured position:** production, inventory or a defined quantity has been validly allocated or reserved for the offering party.
- **Direct producer or owner access:** the offering party has a direct, credible and subsequently verifiable relationship with the producer or owner.

Pure broker chains, unverifiable mandates or offers where neither the owner or producer nor the right to sell and dispose of the material can be substantiated are not treated as qualified material positions.

2. Two-stage qualification process

- **Stage 1 - Pre-qualification:** At the outset, a factual overview of the product, the offeror's role, origin, specification, available quantity, supply capability and key commercial terms is sufficient. Sensitive source identities do not have to be disclosed at this stage, provided the nature of the source and the offeror's access can be described credibly.
- **Stage 2 - Verification:** Before active market presentation, binding quotation or transaction, the key statements are verified by documents. Depending on the case, this includes title or authority to sell, origin and chain of custody, current analytical documentation, availability, and the necessary compliance and KYC information.

3. Information required for each material position

1. **Offeror / legal identity:** company name, registered office, registration details, contact person and a clear description of the offeror's role in the supply chain.
2. **Product:** exact designation, chemical or physical form, grade/purity and, where applicable, trade designation.
3. **Source status:** own production, own inventory/own title, contractually secured position or direct access to a third party.
4. **Origin and current location:** country of origin and current storage, production or shipping location must be stated separately.
5. **Specification / analysis:** current technical specification, typical or batch-specific analysis/CoA, relevant limits and key impurities.
6. **Form / dimensions:** for example powder, granules, wire, ingot, oxide or concentrate; particle size, diameter, tolerances, morphology or other product-relevant parameters.

7. **Quantity and supply capability:** quantity immediately available, realistic monthly or annual capacity, MOQ, normal lead time and repeatability of supply.
8. **Title / authority to dispose:** evidence of who owns the material, who is entitled to sell it, and whether liens, security interests, territorial restrictions or other third-party rights exist.
9. **Samples / inspection:** possibility of sample or qualification deliveries and, where relevant, independent inspection, weighing, sampling or laboratory testing.
10. **Packaging / logistics:** standard packaging, dangerous-goods classification where applicable, shipping point, possible Incoterms and special transport requirements.
11. **Regulatory / compliance:** SDS, REACH or comparable documentation, export/import restrictions, sanctions considerations, customs issues and required end-use/end-user documentation.
12. **Quality assurance:** manufacturer certifications, quality system, test methods, batch traceability and, where available, independent laboratory analyses.
13. **Commercial parameters:** indicative price basis or range, currency, Incoterm/price basis, volume tiers and validity of the indication.
14. **Distribution restrictions:** exclusive distributors, agents, territorial restrictions, existing customer commitments or other agreements that may affect marketing or execution.

4. Additional evidence by type of offer

Own production

Manufacturer status, production site, realistic capacity, quality assurance, batch traceability and current CoAs should be substantiated. For particularly sensitive or high-purity materials, additional laboratory or reference analyses may be required.

Own inventory or own title

Key evidence includes an up-to-date inventory or warehouse statement, clear material or batch identification, storage location, a traceable ownership and acquisition chain, authority to sell, and confirmation regarding liens, security interests or other third-party claims. Independent inventory and quality verification may be required.

Direct sourcing from a third party

There must be a genuine, direct and verifiable relationship with the producer or owner. At the first stage, a description of that relationship is sufficient; before a transaction, the source must be confirmed within a protected framework and the actual supply or selling authority must be evidenced. An opaque intermediary chain is not a substitute for this verification.

5. Transaction, compliance and protection architecture

Silent Energy performs the pre-qualification, technical and commercial structuring and coordination of suitable material positions. Within a qualified individual transaction, an appropriate and verified transaction vehicle may - subject to the relevant review and approval - act as principal, acquire the material in its own name, take title, structure payment and execution functions and manage the downstream sale.

The physical material does not necessarily have to move through an intermediate warehouse of the transaction vehicle. Where technically, legally, financially and logistically appropriate, shipment may proceed directly from the producer or point of origin to the end buyer while the contractual, title and payment chain is structured separately.

Marketplace, customer and source identities are disclosed only to the extent necessary and after appropriate role, confidentiality and relationship-protection arrangements are in place. Seller-side and buyer-side identities may therefore remain separated until operational, regulatory or legal requirements make further disclosure necessary.

Every transaction remains subject to KYC/AML, sanctions, anti-bribery, export/import controls, customs, end-use/end-user review, banking, insurance, logistics and transaction-specific

approval. Pre-qualification or admission to the review process does not create any right to listing, purchase, sale or completion of a transaction.

6. Recommended initial submission package

1. Short company profile and a clear description of your role.

2. Material data sheet/specification and a current or representative CoA, where available.

3. Source status, country of origin and current storage/production location.

4. Available quantity, capacity, MOQ and realistic lead time.

5. Indicative price basis, currency and Incoterm.

6. Known regulatory or export restrictions and any specific source- or customer-protection requirements.

7. Next step

After receiving the basic documentation, Silent Energy first reviews plausibility, technical positioning, source status and commercial viability. If the position is credible, outstanding evidence is requested in a targeted manner, the required relationship protection is established, and technical verification, market matching and a possible transaction structure are then prepared.

Confidentiality note: Non-public source, customer, pricing and opportunity information is shared only for the relevant purpose and within the protection and compliance framework required for the specific case.

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